

Points of discussion for Pre-Bid Conference/Site Visit

Subject: Revised 17 May 2012 - Solicitation # VA258-12-R-0142 (MATOC) & VA258-12-R-0148 (Seed Project – Emergency Power Distribution Phase 4)

Respectfully request no video or audio taping of this Pre-Bid/Site Visit

Agenda: Parking at facility and traffic laws. Introductions – John Kameron (Contract Specialist), Jerry Seybert (Contracting Officer's Representative – Construction Representative), John Delp (VA Engineer), Roger Harwell (GLHN A&E firm). Review of MATOC Solicitation, Review of Seed Project Emergency Power Distribution Phase 4 Specifications, Drawings and visit to site

*GONNA RAO*

RFP Due Date: 12 Jun 2012, 2:00 PM Local Time.

- Original and 3 copies (Binders 1-4 - total of 16 binders)
- Currently there are two amendments posted on FBO

MATOC - Multiple Award indefinite delivery, indefinite quantity (IDIQ) Task Order Contracts. Simply a contract in which task orders are competed amongst awarded IDIQ holders. With the exception of the minimum guaranteed amount, no money is on these contracts.

Project Types: Projects will be design build based on preliminary designs, bid build type from already completed designs, projects specified by a Statement of Work using the Master Specifications, to Statement of Work and may be accompanied by a preliminary drawing, or a combination thereof. Projects may vary from very simple to very complex. Some will be for exterior work only and others interior only or a combination thereof.

NAICS – NACIS codes will predominately fall under:

- 236220 - Commercial and Institutional Building Construction
- 238210 - Construction, repairs and alteration of Electrical Systems (ES)  
Construction, repair and alteration of Mechanical Systems  
(e.g. HVAC systems, and controls.)
- 238220 - Construction, repair and alteration of Plumbing Systems
- 237110 - Construction, repair and alteration of Water & Sewer Lines
- 237310 - Construction, repair and alteration of Highway & Street
- 238910 - Construction, repair and alteration of Site Preparation

Other NAICS may be used, so be sure you have updated CCR, ORCA and VETBIZ to reflect your current NAICS registrations. These do include specialty codes that require self-performance of at least 25% and general construction codes that require at least 15% self-performance. Task orders will identify which NAICS are being used. Offerors are to be able to perform and be registered under the identified NAICS.

Set Aside: SDVOSB only who are CVE verified at time of proposal due date and time

Performance Period: MATOC has 2 Year base period with 3 one year options

Magnitude: Minimum guaranteed amount is \$2K per IDIQ award

Minimum task order amount is \$2K

Maximum task order amount is \$10M

Maximum for life of contract is \$50M

Seed Project magnitude is \$500K to \$1M

Overview of MATOC process: In response to the solicitation, contractors will submit on category(s) to be considered for MATOC award and intended locations to perform (reference Section 00120, paragraphs 1.2 & 1.3). Contractor will also submit basic solicitation requirements of past performance, technical information and seed project (price and technical information) as outlined in the solicitation, as well as other solicitation requirements. Note all contractors will be required to submit on the seed project (reference Section 001200, paragraph 2.5). The Government will evaluate proposals for award of the MATOC's. After award of the MATOC IDIQ's Task Orders for the minimum will be issued to those awardees'. Contractors not submitting to perform at Tucson, AZ will not be required to submit LPTA information on the seed project as identified in Section 00120, Paragraph 2.2. Additionally, once MATOC's are awarded, those that have been awarded a MATOC for the Tucson location will then be requested to update their seed project proposal and resubmit. A contractor will be selected for seed project award and awarded based on availability of funds. New Task Order requirements will be competed amongst contractors within awarded categories and locations for award. Review "SECTION 00120 Proposal Evaluation and Basis for Award" information for more specific guidance and information on seed project. Availability of Funds: Task Orders are subject to availability of funds unless stated otherwise.

Table of contents on page 2 should help you navigate through the solicitation. Attachments are requirements that you may have to return, exhibits are for your information and use. Seed projects attachments are for the seed project. To understand the MATOC process, concentrate on sections 00100 **Instructions, Conditions, and Notices to Offerors**, 00110 **Submission Requirements and Instructions** and 00120 **Proposal Evaluation and Basis for Award**. For a better understanding of task orders reference section 00800 **Special MATOC Contract Requirements**.

Evaluation of MATOC for award: Contractors will be evaluated for the location (Tucson and/or Big Spring) and category (CAT I \$2K - \$2M, CAT II \$2M - \$5M and CAT III \$5M - \$10M) in which they submit their proposal. This is accomplished on Attachment 1 Categories for consideration. **To arrive at a Best Value decision for the MATOC IDIQ (Indefinite Delivery Indefinite Quantity) award, evaluations will be based on the information provided in response to this solicitation and include Past Performance, Technical, which are of equal weight, but when combined are significantly more important than price (Seed Project costs). Past performance and technical factors individually considered are more important than price.** This will

include two SF 1442's being submitted. One on the MATOC and one on the seed project. Four separate binders will be submitted (one original and 3 copies of each):

**Binder # 1: MATOC Information.**

- Attachment 1 – (CATEGORIES FOR CONSIDERATION)
- Completed SF 1442 for MATOC
- Representation and Certifications if not in ORCA
- Attachment 4 - (FINANCIAL QUESTIONNAIRE) (to be returned by your banking institute directly to the Contracting Office)
- Attachment 6 – (SUBCONTRACTOR INFORMATION and CONSENT FORM)
- Information as requested from SPECIAL NOTE 1 on page 9 of this solicitation

**Binder # 2 - PAST PERFORMANCE**

- Attachment 1 – (CATEGORIES FOR CONSIDERATION)
- Sub-Factor 1 - Work Experience
- Sub-Factor 2 - Quality of Product or Service/Customer Satisfaction
- Other Relevant/Recent Past Performance Information as provided by offeror. (example: Past Teaming / Joint Venture agreements, awards, recognition...)
- Attachment 2 - (PAST PERFORMANCE INFORMATION PAGE)
- Attachments 2A - (PAST PERFORMANCE EVALUATION - surveys)
- Attachment 3 - (PAST SELF PERFORMED TRADES/CAPABILITIES)

**Binder # 3 – TECHNICAL**

- Attachment 1 – (CATEGORIES FOR CONSIDERATION)
- Sub-Factor 1 - Organization
- Sub-Factor 2 - Workload Management
- Sub-Factor 3 - MATOC Plans
  - MATOC Safety Control Plan
  - MATOC Quality Control Program
  - MATOC Infectious Control Plan
- Sub-Factor 4 - Intended Staffing for Project Manager / Superintendent/Key Personnel
- Sub-Factor 5 - Proposed Joint venture agreements / teaming arrangements / other agreements / subcontractors
- Sub-Factor 6 - Attachment 5 – (OFFICES/SATELLITE OFFICES)
- Any additional information as provided by the offeror
- Attachment 7 – (SURETY FORM)

**Binder # 4 – COST - Seed Project proposal (Emergency Power Distribution Phase IV Project # 678-11-103)**

- Attachment 1 – (CATEGORIES FOR CONSIDERATION)
- Completed SF 1442 for seed project
- Completed bid schedule with amendment(s) acknowledgement(s) on SF 1442.

- **Cost Proposal Breakout** (breakout required for all elements that have a value of \$5,000.00 or more.)
- **Lowest Price Technically Acceptable (LPT) requirements:**  
**(NOTE: Contractors "NOT" intending to work at the Tucson Location are not required to complete and return LPTA items below. Reference Section 00120, 2.6 )**
  - o Provide **Attachment 8 – Self-Performed Calculations** showing at least 25% self performance;
  - o Contractor is to provide evidence that a minimum crew size of three will be on the project at all times, which includes one journeyman per crew (certificates to accompany proposal);
  - o Contractor (or sub-contractor) shall provide proof of having installed at least one emergency genset within the last three years and provide evidence of receiving at least satisfactory performance as stated/rated from the customer for this specific project;
  - o List qualifications for performing work at this voltage level per NEC Article 100.
  - o Project Safety Plan (project specific)
  - o Project Infectious Control Plan (project specific)
  - o Project Quality Control Plan (project specific)
- RFI Process – RFI's are to be submitted on Exhibit 5 and may not be acknowledge if submitted beyond cutoff date. Please get your questions in early. Nothing is changed unless it is submitted in an RFI. RFI's and responses will be posted on FBO.

Received RFI's:

RCDS:

Proposal RFI #1 – Page 20 of 177 – Binder #4 LPTA Requirements – Project Specific Safety/ICRA/QC Plans – Please confirm if the VA is requesting a complete copy of the General Contractor's project specific plans for this submission, which together are in excess of the 150 pages allotted per volume (as referenced on page 20 of 177, section 2.2). If the complete plans are required, can their pages be excluded from the overall Binder #4 page limit, as there are multiple requirements beyond the LPTA requirements for Binder #4.

VA Response – The three (3) **project specific plans** will not count against the page number maximum.

United Builders:

Proposal RFI #1 – Seed Project

1. Amendment 002 Sequence No. 02 RFI #1 – Seed Project – Question (a) was not answered in the manner in which the question was intended. The original question intent was is there a quantity of how many subcontractors per trade we are required to provide, not the quantity of trades, we understand there are five trade categories the VA is requesting consent forms. Our question is how many is

the minimum or maximum subcontractors do we have fill out the Consent Form per location? One, two, three, how many per trade category? Please advise.

Response – The form states “In an effort to assist the Government in assessing your past performance relevancy we request that the following consent form be completed by the major subcontractors/teaming partners identified in your proposal.” If you feel they are a major subcontractor for you, please have the form completed by the firm. The purpose of this form is to discuss your subcontractor’s performance assessment with you the offeror. If there is no form provided, specifics can’t be discussed. I suggest you use your discretion.

2. Amendment 002 Sequence No. 02 RFI #7 – MATOC – The answer given to this question is still unclear. We now understand there are 3 copies (instead of the original 4 copies) and one original, along with a CD. Does this mean 4 separate binders go into one binder so that binder 1, 2, 3 & 4 all physically go into one 3-ring binder, which would mean the VA would get a total of 4 binders (1 original and 3 copies)? In this manner we would tab 4 divisions, Binder 1; Binder 2; Binder 3 and Binder 4 all within one 3-ring binder. If this is not the case, then the VA would get 16 binders total.

Response – Binder #1, 2, 3 & 4 will be separate binders and not within one another. I should receive 16 separate binders from each offeror.

MATOC info:

- Offerors are expected to submit reasonable proposals for the location in which they are awarded a MATOC and for the awarded category and below. Those not doing so risk not having options exercised.
- Task orders may be issued based on price alone to full source selection procedures being used. Generally project complexity will dictate task order evaluation criteria to be used.
- Clauses from the MATOC are in effect for all task orders.
- Contractors are reminded that they must have the bonding capacity for at least the maximum amount for each category they are proposing to be considered for award.
- An offeror may later propose for projects in locations which they did not propose in response to this solicitation, but only at time of exercising an option.
- Mandatory requirements on page 9 of solicitation: VA Privacy and Information Security Awareness and Rules of Behavior training on the VA Talent Management System (TMS)
- I bring your attention to the 3 special notes (pages 9-10).
- Bid Schedules –No deductive bid items on MATOC. Three Bid Items for Seed Project - Base bid and two deductive alternatives. In deductive alternatives, the base bid item includes all work. The first deduct takes a portion of work out of the contract and the additional deduct items take not only the work away that was identified in deduct item 1, but also the work described in subsequent deducts in descending order.

- Bid Bond: Not required for seed project or MATOC.
- Bid acceptance period for both the MATOC and seed project are 120 calendar days.

Evaluation of Seed Project for award – Emergency Power Distribution Phase 4 (EPD4): All offers are to submit on seed project and include Attachment 1, SF 1442, bid schedule and cost proposal breakout. **Cost Breakout:** Offerors shall provide all price/cost information necessary to provide a meaningful basis for Government's analysis and evaluation of price/cost for the project set forth in Section 00120 of this solicitation.

**Contractors are to submit a cost breakout for all elements within their proposals for the seed project that are valued at or in excess of \$5,000 and broke out by the VA's Master Construction Specifications divisions (<http://www.cfm.va.gov/til/spec.asp>) .**

The Government is not and does not intend to request certified cost or pricing data. Offerors may be required, during the evaluation process to provide sufficient price/cost information that will enable the Government to perform an evaluation in accordance with Section 00120. Those proposing to work the Tucson location shall provide the lowest priced technical information as required by the solicitation. The proposals will then be evaluated for award of the MATOC IDIQ's. While the contractor may request consideration for a Category, the Category selected for potential award is solely at the government's discretion and is a product of the evaluation process. After award of the MATOC IDIQ's, the offerors awarded a MATOC for the Tucson location will be requested to update their proposals. The updated proposals will be evaluated by use of lowest priced technically acceptable. The results of this evaluation will result in award of the seed project, but subject to availability of funds.

Seed project information:

- Period of performance is 158 calendar days for base bid item.
- Project magnitude is \$500K - \$1M.
- NAICS is 238210 with size standard of \$14M.
- 25% self performance required.
- Payment and performance bond required.

Task order process: Task orders RFP/RFQ's will be sent to those who have been awarded an IDIQ for the location and within the category under the MATOC IDIQ's. Offerors will compete and be evaluated for the task orders under the requirements of that specific task order request.

VA Changes Clause: \$0-\$20K max 10%, \$20K-\$50K max 7.5% and over \$50K \$5%

Pre-bid meeting minutes will be posted on FBO, as well RFI responses and amendments to the solicitation.

Those who are staying for the seed project walk, please wait for instructions at the end of this presentation.





## **CONTRACTOR'S INFORMATION**

1. **PARKING** – Contractors will not park in any parking lot once work starts and agreeable location will be determined by the Chief of Police and Facilities Management. General Contractors Parking is located west of Bldg# 30.
2. **ALCOHOL/DRUGS** – NO alcohol or drugs allowed on VA grounds. Violators will be cited and fined for all violations.
3. **TRAFFIC TICKETS** – All violations will be cited by VA Police for traffic or other violations.
4. **AFTER HOURS/HOLIDAYS/WEEKEND WORK** – All work will be coordinated with Facilities Management prior to close business prior to starting said project.
5. **SPEED LIMIT** – The posted speed limit on VA grounds is posted as 15 miles per hour.
6. **GATE ENTRANCES** - Ajo Gate is opened 24hrs/7 Days a week. Large vehicles must use this gate for entrance. 6<sup>th</sup> Ave Gate is opened Mon-Fri, except Holidays. The 6<sup>th</sup> Ave gate is open from 0500 – 1800 hrs.
7. **EMERGENCY TELEPHONE NUMBERS** – 911, from Hospital telephone 222
8. **POLICE CONTACT** – Call Base Operator at "0" or 629-1823.
9. **PROPERTY** – Contractors are required to secure all property in a secured area at all times.  
*(THEFTS HAVE OCCURRED. NOTIFY VA POLICE IF YOU OBSERVE SUSPICIOUS ACTIVITY)*
10. **NOTIFICATION** – Contractors should furnish a list of personnel to contact in the event of an emergency.
11. **BADGES** – Contractors will wear badges when on duty.
12. The VA Chief of Police can be contacted by calling extension 1823 for any further assistance.

Frederick M. Springer  
VA Chief of Police

Pre-Bid Conference Site Visit		Date: May 22, 2012		Time: 10:00 AM, Building 4
RFP No: VA258-12-R-0142 (MATOC) & RFP 0148 (Seed Project)		Project: MATOC & Seed Project Emergency Power Distribution		Auditorium
		Phase 4		
Name (Printed)	Company	Trade (i.e. General Contractor, Mechanical, Electrical, etc)	Phone Number	
A.J. Davis	SAVAHES-CONTRACTORS		520-629-4611	
Phillip Pecora II	Synpro Inc	GENERAL	619.200.2787	
James Smith	DeSousa Electric	Self-prod	604-640-8353	
Phil Brown	The Trevino Group	Mechanical	713.663.8333	
JEFF SEYBERT	SAVAHES	CE	X6088	
ROGER WARELL	GILTH A&E	ENG	520-881-4546	
GONA RAO	"	DESIGN	"	
RON KUIPERS	H&H/DMS	General	520-824019226	
Mike Barnes	F&F Elect.	Elect.	520 743-9300	
Shane Davis	H&H/DMS	Gen.	520-282-3432	
Larry Sappes	H&H/DMS	Gen	520-245-5853	
Jason Livingston	H&H/DMS	Gen	520 405-2747	
Robert Allen	F&F Electric	ELECTRICAL	520 743-9300	
Brendan WARDOP	TEBRA CONSTRUCTION	GENERAL	480 296 4669	
RAY GARCIA	HJD CAPITAL	GENERAL	210-681-0954	
Chris Allick	AF-Net Western, Inc	General	480-441-8895	
CHRISTIAN BLANK	ALLIANCE WESTERN	GENERAL	480 812-5747	
Geary Hurey	CM Construction	General	719.433.8061	



JIM JAKUBUS	VANDART ENGINEERING	GENERAL	623 707 6722
ANDREW KARK	UNITED BUILDERS	GENERAL	520 622 2884
Jim Callister	United Builders	GC	520 622-2884
Sean Conroy	Bathinder Construction	GC	602-717 6646
Dennis Switzer	" "	GC	619 871 4440
SHANE KOVASH	2 SQUARE CONST.	GC	520-300-1425
Dennis Driskill	D Square Const	G.C	520 748 9371
TYLER COLE	TOTAL TEAM CONST	G.C.	916-456-5350
MARK MARKENS	RED5 CONSTRUCTORS	GC	520-429-3172
Kim Mauringer	3 3	GC	520-247-5582
DANAH ANDERSON	OMEGA CONSTRUCTION	GC	520-784-3935
SAM CONLEY	" "	GC	520-784-3567
Jay Hoobler	Commonwealth Electric	Subcontractor	(520) 792-3332
JOHN WILSON	K-COR / SDOORS	GENERAL	(843) 437-3260
BATRICK SIMMONS	WILCO DV	GENERAL	(602) 778-1100
AT ALVARO	SUN EXCEL CONSTRUCTION	G.C.	480.961.0004
Shannon Poland	Houston-Davis Construction Company	G.C.	303-216-2710
BRUCE CLEMMY	Houston Power	ELEC	520-244-1131
Rick Cardone	ACDS	GC	480 941-7224
DERY VALENZUELA	BVB Construction	General	805-642-8381

1004 • Security INFO (Handout)

1005 • Solicitation Has been reverse 5/17/2012

- one seed project
- No Video or Audio recording
- INTRO'S
- Seed is PHASE IV
- RFP Due Date 6/12/2012

• MATOC = multiple Award

- Contract with tasks orders that are completed

= 2 locations

- min guarantee 2,000

- Projects vary from 2,000 to 10m

= multiple PAICS, many X X X X

- Includes specialty PAICS

- - 25% self guarantee

- - 15% for General

• SDVOIS set-aside & is Verified

• Performance: 2yr BASE 3 1yr OPTIONS

• MAGNITUDE: 3 CATS 2K-2M 2M-5 5-10M

• MAX TO = 10M

• It won't exceed 50M

1013 • Seed 500K - 1M

Review of Solicitation

• READ Solicitation submission instructions

- MATOC Award first, then Result updated Seed

- Award based on tasks

- See table of contents to navigate through solicitation

• Vendor Portal not being used, But may in the future for task orders

• See the different Solicitation sections for Directors

1020 • Evaluation of the MATOC

- Location → category levels

14425 Are in different providers for MATOC & Seed?

yes; explained what is contained in each BIDDER



- ☐ ATC/2A Comes from who & Does it need Also need the ATC/2
- ☐ Questionnaires only 5 Projects?

Send Directly to John the 2A.  
ATC/2 is a part of four binders

yes, we limit it to 5. Use your discretion on which ones to use

- If I goes on exhibit 5
  - Sequence 1, then RFI's 1 thru 5
  - Sequence 2, then RFI's 1 thru 3 etc
  - If you submit late or not on the form, it might not get responded to

• Largest Asking Questions in written form. Not verbally.

1036 • Read off the existing RFI's

- ☐ Consent forms Are you tied to those subs?

No. They are at your discretion

- ☐ Do you have preferred sub-contractors?

we Don't disclose that information. It's your responsibility

~~1044 • General mptoc info~~

- Reasonable proposals if not, you might not get your options
- TO's - maybe awarded by price only
- Based on complexity
- must have bonding for the category
- NO ADDITIVE or Deductive items on MATOC
- BID ACCEPTANCE 120 DAYS
- Evaluation of seed project

SEED project  
- magnitude - risks - self perform

- ☐ Project will be revised for seed?

Explained.....

- ☐ 3 main crew or seed?

Answered on Amendment 2, he thinks

Answered on Amendment 2.

- ☐ Seed, special license requirements. Doesn't know of any restriction

- ☐ Breakdown of cost in excess of \$1K

Not going to tell you exactly, break it out enough for evaluation

□ Electrical  
is the largest  
portion of  
seel. They  
Don't get  
a break down  
from subs

Response: If every one is expecting the same thing,  
it will be an even playing field

1056 • TASK ORDER process

- Competing again those who have the location &  
CATAgency

1058 =

□ ARIZONA  
TAX INFO

see pg 9??

1059 - A/E Seel overview by Roger Harwell

- NOT complete But, we are in a working Hospital
- 3 LOCATIONS, BUDG 5, 30, & 50
- BUDG 5
  - Install generator, 200KW, with manual platform
  - Needs to tie into net's system
  - provide other details.... might want to ask
- BUDG 30
  - 3 emergency feeders
  - Also Circuit Breakers & feeders
  - 2 Panel Boards (4)
  - Dry Pack - EMC

BUDG 50

- Replace 2 emergency panel boards
- Got to keep everything operational. Biggest challenge.
- 3 Bid ITEMS, 2 Detail ITEMS
- ARC FLASH Study & Coordination study. Short Circuit STUDY TOO

- Hallways have to be maintained

-- BUDG 30 needs about 30 DAY notice when changing their "PATHWAY"

□ IS ANY  
Roof work  
Required

NO, ITS answered in Amendment. PLATFORM is  
not priority.

NOT extensive, b.t, DO HAVE to restore what  
was there

□ Don't see  
any requirement  
for ASBESTOS  
repairs

1110 Tony -

- congested place, might not be assigned parking available.
- No smoking only in authorized area
- safety, Quality, & IC need to be project specific

1112 - Assemble for project walk,